

**2019 FBLA State Leadership Conference
Hunt Valley, Maryland
March 28-30, 2019**

**SLC Advisor Information
Advisor Update #7**

Pre-Conference info

March 18, 2019

Summary of information included in this document:

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18. **Voting delegate session (****VERY IMPORANT– Please review this****)**
19. Reminder that participants in Open Event Battle of the Region test events must bring pencils
20. **Hotel assignments (**VERY IMPORTANT for Chesapeake [Baltimore County], Dulaney, Eastern Tech, Northern, Northern Middle, and St. Mary's Ryken to review this**)**
21. Regional Conference Champion
22. State Awards Program

1. Competitive events scheduled for Thursday afternoon

The following competitive events are scheduled for Thursday afternoon beginning at the times designated below:

<p>Performance Events (begin at 1 p.m.):</p> <ul style="list-style-type: none"> - 3D Animation - American Enterprise Project - Business Financial Plan - Coding & Programming - Community Service Project - Computer Game & Simulation Prog. - Electronic Career Portfolio - Graphic Design - Mobile Application Development - Partnership with Business Project - Public Service Announcement - Publication Design 	<p>Testing for the following events (begin at 1 p.m.):</p> <p><u>1 p.m.</u></p> <ul style="list-style-type: none"> - Battle of the Regions Written Test <p><u>2:15 p.m.</u></p> <ul style="list-style-type: none"> - OPEN EVENT: Forensic Accounting (written test) - OPEN EVENT: Political Science (written test)
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All other performance competitive events and open event tests will take place on Friday.

In addition, all scrapbooks must be turned in by 1 p.m. on Thursday, March 28.

2. Battle of the Regions written test

All students registered for this event will take a written, multiple choice test on Thursday, March 28 at 1 p.m. Teams from each region will be formed by taking the top three to five test written scores from each region. Each region will be represented by one team, so your students may be paired up with students from other schools to represent your region. The number of students selected from each region will be from three to five depending on the level of response received for the event. Each region's team will have an equal number of participants.

The "live" Battle of the Regions will occur in a quiz show format on stage on Thursday, March 28 from 10:15 p.m. - 11 p.m.

3. Conference registration check-in

The registration desk for conference check-in will open at 10 a.m. on March 28.

4. General Session and dinner seating assignments

We are excited to announce that we will have more chapters at this conference than ever in Maryland FBLA history. With nearly 1,400 attendees, dinner seating will be spread throughout the hotel in various rooms. The same as last year, the main ballroom will be set in all theatre style seating for both general sessions on Thursday and Friday as well as the awards program on Saturday and will be assigned seating. **Every single seat will be assigned in the room**, so it is highly important that you adhere to the seats assigned to your chapter. Dinner will also be assigned seats in all of the break out rooms around the hotel. Seating assignments and charts will be posted in the hotel and included in your registration materials when you arrive.

*****NEW FOR 2019*****

Because of overwhelming conference attendance, we will have an overflow seating area directly outside of the ballroom for all three general sessions for 80-90 individuals. The general sessions will be broadcast in HD with superior quality sound onto a very large screen in the overflow area. You will see the same thing those in the ballroom are seeing in real time. We recognize this situation is not ideal and appreciate your patience and understanding as our conference continues to grow. Our desire was to keep the overflow area directly outside of the ballroom in case someone in that area needs to go on stage, they can do so very quickly.

Those chapters who are assigned to this area will sit there for one of the three general sessions only. If your chapter is assigned to the overflow area, you will then receive seating in the ballroom for the other sessions. Because of this arrangement, each general session (Thursday night, Friday night, and Saturday morning) will have a different seating chart. Please note that the Board has plans in place to address the space issue for future years and is excited to share this information with you soon. We want everyone in the main ballroom for all sessions and appreciate your understanding this year where demand far exceeded our capacity. This is a testament to the hard work you are each doing in your local chapters and we cannot express our gratitude for you enough!

As in years' past, those chapters assigned to the overflow hotel and Gold Seal Chapters will receive seating in the front of the ballroom for all three sessions. This is why you will see some of the same chapters in the same seats on all three seating charts. Chapters not in an overflow hotel or who are not Gold Seal chapters will have different assignments for each general session. Dinner assignments will remain the same for both Thursday and Friday's dinners.

It is important to note that only those registered for the conference can participate in the conference functions, including dinner. As explained, the seating for the general sessions and dinner is at a premium and will be pre-assigned. Name badges will be checked upon entry to the ballroom and only registered attendees will be allowed in. Seats will be assigned based on the individuals your chapter registered and there will be no extra room at any of the tables!

5. Workshop prizes

We have a great slate of workshops lined up for the conference. As an incentive for attending the workshops, each student will receive a prize ticket that they will fill out and turn in for a chance to win gift cards. The prize drawings will occur during the general session on Friday evening. Please let your students know about the prize drawings and encourage them to attend as many workshops as possible. The business people who are presenting the workshops have graciously volunteered their time to us and the best way to show our appreciation for them is to have great attendance at the workshops. I cannot stress enough to please encourage your students to attend as many workshops as possible.

6. GooseChase online scavenger hunt

We will once again have an online scavenger hunt at the SLC where you compete head-to-head against fellow conference attendees for a winner-takes-all trophy and other fabulous prizes. The game is called GooseChase and is a free app to download on your smartphone or tablet. The game is open to all conference attendees.

The **Hunt** is the *game* and **Missions** are the *tasks* you must complete to earn points. Missions have various point values depending on the difficulty or importance. Be sure to allow notifications in the app, because special missions may be released throughout the game and you'll want to be the first to know as they may only last for a limited time.

All submissions must be tasteful. Inappropriate submissions will be deleted and will result in you being banned from the game.

You may want to encourage your attendees to download the app in advance so they can join in the game as soon as they arrive at the hotel. Information on how to download the app and play the game is attached to this e-mail.

WINNERS AND PRIZES!—The individual with the most points when the game ends will be presented with a trophy on stage during the State Awards Program on Saturday along with a \$50 Amazon gift card. \$25 Amazon gift cards will also be awarded for other categories as follows: Most Unique Photo, Most Creative Selfie, and Funniest Photo.

7. Advisor competitive event proctor and dance assignments

We need the assistance of ALL advisors to serve as competitive event proctors and to serve as dance monitors. The assignments will be done in advance and you will receive an e-mail from Jason Kahler prior to the conference with the assignments. If you have a conflict, please work with your fellow advisors to switch assignments. If any switches are made, please let Jason know ASAP. We cannot pull this off without your assistance and I know you will take your assignment seriously. It is very important that our competitive events stay on schedule and that the integrity of the events is maintained. Each of you plays an extremely important part in helping us to provide a consistent, fair, and organized experience to all of our students. We will have proctor orientation sessions at the conference to explain your exact job responsibilities.

8. Food for sale at the hotel

Dinner on Thursday evening and Friday evening is provided (the cost was included in the registration fee paid by each attendee). The Cinnamon Tree, the hotel restaurant, is offering a breakfast buffet on Friday as well as the full restaurant lunch menu on Thursday and Friday. In addition Café 245 is offering a special selection of student friendly quick service food. Café 245 offers counter service and allows students to pick up a quick snack or meal without sitting down in the full service restaurant. For breakfast on Friday and Saturday a satellite location will be set up for cash concessions in the Polo Lounge from 7am to 10am for grab and go items as well. While the menu and prices are subject to change by the hotel as they are still being finalized, the following is an estimate of what will be offered:

Cinnamon Tree:

Breakfast Buffet on 3/29

- Tentative Menu: Eggs, Bacon, Sausage, Hash Browns, Pancakes or Breakfast Sandwich, Fruit Salad, Juice, Coffee

Lunch on 3/28 and 3/29

- Full restaurant menu available.

Café 245 and Polo Lounge

Breakfast on 3/29 and 3/30

- Tentative Menu: Breakfast Sandwiches, Muffins, Cereals, Fruit, Yogurt, Juices

Café 245:

Lunch on 3/28 and 3/29

- Tentative Menu: Hot Dogs, Chicken Tenders, Sandwiches, Chips, Candy Bars, Soda

Please make arrangements for your transportation to stop for lunch prior to arriving on Thursday and encourage your students to bring a snack with them.

9. Checklist for registration check-in (VERY IMPORTANT**)**

I have attached a checklist for check in on Thursday, March 28. Each chapter must complete the checklist in advance and turn it in at the registration desk along with the other items required to be turned in at the registration desk when you arrive. The registration desk is on the lower level of the conference center of the hotel. We are asking for the cell phone numbers of each advisor from your chapter who is attending. We will use this information to contact you during the conference if there is an emergency or if something requires your immediate attention. The rest of the items on the list are reminders of things that have to be turned in at check-in. There have been some changes this year and I want to make sure everyone turns in everything they are supposed to. To be fair to all attendees and competitors, there will be no exceptions for items not turned in at the time of check-in as listed on the attached checklist.

10. Arrival instructions

The registration desk and check-in opens on Thursday, March 28 at 10 a.m. and closes at 2 p.m. Please plan to arrive during this window. Arriving before 10 a.m. creates a logistical problem for the hotel as we have not contracted with them for chapters to arrive before 10 a.m. Workshops will begin promptly at 12 p.m., competitive events will begin at 1 p.m., and the opening session will begin at 5:30 p.m. There is an Advisors' Session at 4:00 p.m. on Thursday. You will receive conference registration materials (name badges, conference program, etc.) at the time of check-in. The hotel is working hard to ensure that hotel keys are ready at the time registration opens; however, due to the early start of our conference, it is HIGHLY LIKELY that you will not receive your room keys until 3 p.m. or later. At a minimum the hotel will try to have the advisor room keys available to store luggage. You and your students should arrive dressed in professional attire in accordance with the dress code as there will not be an opportunity to change clothes. The registration materials will only be given to an advisor from the chapter. No exceptions!

11. Advisor Tribute

We will once again be recognizing all advisors in attendance at an Advisor Tribute during the Friday general session. Each of you will walk across the stage to be recognized by all attendees for your hard work and dedication. You will also receive a gift of appreciation. Advisors will line up in the hallway outside of the ballroom just prior to the tribute and I will provide instructions and more details on this during the advisors' session Thursday afternoon. It is very important that each advisor attend the advisors' session on Thursday afternoon (4-5 p.m.) so that you receive instructions on how the tribute will work.

12. Conference Schedule

I have attached an excerpt from the conference program which details the conference schedule. It is subject to minor changes, but at this time we do not anticipate any changes.

13. Thursday Evening Activities - Mentalist, Battle of the Regions, and Board Games (bring your own)

This is a reminder that the keynote speaker's presentation will be after the Opening Session. The Opening Session will begin promptly at 5:30 p.m. on Thursday and dinner will be served immediately following. After dinner, there will be a short break where everyone can change into casual clothes and we will reconvene in the Hunt Valley Ballroom at 8:30 p.m. for the keynote speaker's mentalist presentation. The presentation will last for approximately 90 minutes. This is the social event for the evening; there will not be a dance on Thursday evening (there will be a dance on Friday evening).

Following the mentalist presentation, all attendees should remain in the ballroom for the Battle of the Regions event. Each region will be represented by one team and the number of students selected from each region will be from three to five depending on the level of response received for the event. Be prepared to cheer on your region's team as team members demonstrate their knowledge of general business facts, current events, parliamentary procedure, and FBLA-PBL facts. This high-energy event will not disappoint!

We encourage students and advisors to bring their favorite board games and card games for the remainder of the evening after the Battle of the Regions.

14. Friday Evening Activities - Dance and Board Games (bring your own)

We will once again have a dance on Friday evening. We also encourage students and advisors to bring their favorite board games and card games. Tables will be set up in the Garden Room for playing your favorite games for those who may want an alternative from the dance.

15. Advisors' Session

We will have an advisors' session from 4-5 p.m. on Thursday. This will be a time to bring you up to speed on important updates of the state chapter, provide information on the National Leadership Conference, to address questions about

the conference, and to answer any questions you may have. This is the opportunity for us to address issues that affect the whole chapter, not your individual specific circumstances. I will be happy to speak with any of you about individual circumstances, but let's try to reserve the advisors' session for issues/questions/concerns that affect all chapters.

16. Hotel shuttle van

For the safety of our students, advisors, chaperones, and guests, the hotel shuttle will be restricted during our conference. The hotel will NOT provide shuttle service to surrounding shopping centers and businesses. The roads around the hotel are extremely busy and dangerous to cross on foot. Please inform your students that they are not to leave the hotel property. This is for their own safety. The hotel has made many accommodations to offer reasonably priced food and we have a full conference agenda. There is little time and no reason for students, advisors, chaperones, and guests to leave the hotel property.

17. REMINDER: March of Dimes Basket Raffle

As a reminder, we will host a basket raffle for the March of Dimes. We are asking each chapter bring a themed basket to be donated for the raffle. Conference attendees will purchase raffle tickets for a chance to win one or more of the baskets, and will drop their tickets into the containers located in front of each basket. All money raised will be donated to the March of Dimes. As an incentive to being creative and securing great basket items, the chapter who donates the basket that receives the most raffle tickets sold will receive an award for the "Best Basket." Complete details on the basket raffle and guidelines/instructions are included in the document entitled "March of Dimes Basket Raffle Packet" that is posted on the Maryland FBLA website at:

http://www.mdfla.org/uploads/3/1/0/0/31006403/march_of_dimes_basket_raffle_packet_2019.pdf

18. Voting delegate instructions (**VERY IMPORTANT**)

When you submitted your chapter's registration, each chapter submitted the names of two of their members to serve as voting delegates at the SLC. The voting delegates are responsible for electing the 2019-20 state officer team. The voting delegates should visit the campaign booths of all candidates running for statewide office (president, vice president, secretary-treasurer, and reporter-historian) as well as their regional vice president candidate(s). The delegates should take time to speak with the candidates and review their qualifications before casting their vote in the election on Friday evening.

All voting delegates and state officer candidates are required to attend the state officer campaign rally on Thursday, March 28 at 4 p.m. in Maryland Ballrooms 3 & 4. At the campaign rally the students will receive their voting delegate ribbons.

All voting delegates are also required to attend the election session to cast their vote on Friday, March 29 PROMPTLY at 7:30 p.m. in the Hunt Valley Ballroom. Business attire in accordance with the FBLA dress code is required for the campaign rally and voting delegate session. Please ensure that your voting delegates arrive to the State Officer Election Session on time at 7:30 p.m. Chapters whose voting delegates do not arrive on time for the Election Session, do not arrive at all, or leave early will subject their chapter to possible disqualification of all competitive events they are entered in at the conference. As advisor, it is YOUR responsibility to ensure your voting delegates are present for the Election Session in its entirety.

*****VERY IMPORTANT***** This year we will once again be voting electronically using your smartphone using the service SimplyVoting. This is the same process and service used by National FBLA for officer elections. **Please instruct your students to bring their smartphones or tablets to the session and ensure they are fully charged.** If a student doesn't have a smartphone or tablet, they can share one with someone who has one or use a computer supplied in the room.

19. Reminder that participants in Open Event and Battle of the Region tests must bring pencils

All participants that will be taking an Open Event test and/or a Battle of the Regions test must bring their own pencils. Please ensure that the pencils are sharpened, that the student has multiple pencils for back-up, and they have a good eraser. There will not be a pencil sharpener available nor will there be any extra pencils or erasers available.

We recommend students use pencils to complete the tests so they can easily change their answer, but blue or black pens can also be used this year.

20. Hotel assignments

We will have overflow rooms at Embassy Suites and Courtyard Marriott across the street from the hotel. The chapters assigned to Embassy Suites are Dulany High School, Eastern Technical High School, Chesapeake (Baltimore

County) High School, Northern High School, and Northern Middle School. St. Mary's Ryken High School and some Board of Directors and staff are assigned to the Courtyard Marriott. If you are one of the chapters assigned to an overflow hotel, you will receive an additional e-mail from me in the next couple of days with your hotel information. All other chapters will be in The Hunt Valley Inn.

We will have a continuous bus shuttle service between The Hunt Valley Inn and Embassy Suites for those schools assigned to the overflow hotel only. It will take 5-7 minutes to get from one hotel to the other.

21. Regional Conference Champion

Trophies will be awarded to the chapter in each region who has the most points earned from winners in their region. The point structure works the same as the Conference Champion event (5 points for 1st, 4 points for 2nd, 3 points for 3rd, 2 points for 2nd, 1 point for 1st except for written report events which are 10 points for 1st, 9 points for 2nd, 8 points for 3rd, 7 points for 4th, 6 points for 5th). After we award Regional Conference Champion trophies, we will then award the Conference Champion trophy to the individual chapter who has the most points in the state.

22. State Awards Program

We will call 1st to 10th place on stage to get recognized instead of just 1st to 5th place. 1st to 5th place will receive plaques and 6th-10th place will receive certificates. In order to keep the program moving, we will pre-call events like they do at the national conference. This means that while one event is on the stage, the top 10 winners in the next event will be called in random order to report to the right of the stage so they can get lined up in advance of their event going on stage. This way there will not be a lag time and we can stay on time.

As winners exit the stage, they will be directed out of the ballroom to the Hunt Valley Ballroom Foyer through the door closest to the stage to have their photo taken by the official conference photographer. There is no charge for the photo. This will be a very quick process. Please do not interrupt the photographer; if you want your own photo, please wait until the photographer has finished and your student has left the photographer's area.